

# Avocent® Trade-In Program



## Upgrade to the Most Innovative, Secure KVM and Remote Access Management Solution in the Market!

Simply trade in your existing Avocent KVM/Serial Consoles and cost effectively migrate to our award winning Dominion family of KVM-over-IP, Serial-over-IP and Centralized Management solutions.

### Smooth Migration to a Complete Raritan Solution

Raritan offers a simple transition. With our CommandCenter® Secure Gateway centralized management system you can remotely access and control servers connected to your existing Avocent KVM switches. Which means you can migrate at your own pace with minimal downtime.

### Most Reliable Vendor

Raritan continues to maintain an unwavering commitment to customer satisfaction and technical innovation. We continue to evolve and expand our solutions with new features to improve the user experience, help manage costs and maintain the highest security capabilities.

### The Benefits:

- ▶ The world's most secure digital KVM switch families, offering strong protection of sensitive information.
- ▶ Reduced downtime and mean-time-to-repair by managing your console devices (routers, switches, servers) from anywhere.
- ▶ Models that support dual GigE ports, dual power sources and a built-in modem for the ultimate in availability and reliability.

### The Offer

Trade in your existing Avocent equipment and receive:

- ▶ An upfront discount based on the number of ports traded in. Discount is towards the purchase of the award winning Dominion KX II, or the Dominion SX, secure serial console server.
- ▶ Purchase CommandCenter Secure Gateway and get a node license for the same number of ports traded in. This is an additional value of up to \$1995 per switch!
- ▶ Access to our technical support group for easy migration.

## Don't you want to partner with the best?

**Get started now with this unprecedented trade-in offer.**

**Call your Raritan reseller to learn more.**

This offer cannot be combined with any other promotional offers.

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## OFFER INSTRUCTIONS:

1. Trade in your Avocent switches\* and take an upfront discount, based on the number of ports traded in, towards the purchase of the Dominion KX II, KVM-over-IP switch, or the Dominion SX, secure serial console server.
2. Purchase a base model CommandCenter Secure Gateway Virtual Appliance or Hardware appliance and we will issue you a node license equivalent to the number of ports you traded in.

*Eligible Trade-in Switches
DSR® KVM-over-IP Switch
MergePoint® Unity™ KVM-over-IP
AMX® Analog KVM Switch
AutoView®
CCM™ Console Management Appliances
ACS and CS Console Servers
Cyclades Terminal Servers

## END-USER OFFER INSTRUCTIONS:

This advanced trade-in discount will be credited to the reseller's invoice. The reseller in turn will deduct this amount from your invoice. If products are not returned, you will be invoiced for the amount of the discount.

1. Contact your reseller with details on what you would like to trade in.
2. Provide serial numbers of your trade-in equipment, manufacturers names, model numbers, port count and type to your reseller. This information will determine your trade-in value.
3. Your reseller will provide you with a Raritan trade-in RMA# once the form is reviewed and approved by Raritan.
4. Raritan will discount the new equipment by the determined trade-in value. The reseller will pass on this discount to your company.
5. Send us your old KVM and serial switches within 60 days of receiving your RMA#.
  - Indicate the number of ports being traded in \_\_\_\_\_
  - Identify the Raritan reseller contact information so Raritan can work with them to fulfill your CommandCenter Secure Gateway node licenses and your trade-in credit \_\_\_\_\_
  - Include with this shipment a copy of your reseller's invoice for the new Dominion KX II or Dominion SX products that you have purchased as part of the program. Ensure the RMA# is printed clearly on your shipping boxes. You must prepay all shipping charges.
  - Ship RMA product to:  
Raritan Inc.  
Attn: Customer Loyalty RMA# \_\_\_\_\_  
400 Cottontail Lane  
Somerset, NJ 08873  
1.800.724.8090

